Aligning Learning Incentives of Students and Teachers: Results from a Social Experiment in Mexican High Schools
(ALIneando Incentivos para el Aprendizaje)
Jere Behrman, Susan Parker,
Petra E, Todd, Kenneth I. Wolpin

## Overview

Study the effects of a performance incentive program aimed at improving mathematics knowledge in Mexican high schools.

## Overview

Study the effects of a performance incentive program aimed at improving mathematics knowledge in Mexican high schools.
> Mexico ranked last of 34 OECD countries in the 2009 rankings of PISA test sores in mathematics.

## Overview

Study the effects of a performance incentive program aimed at improving mathematics knowledge in Mexican high schools.
> Mexico ranked last of 34 OECD countries in the 2009 rankings of PISA test sores in mathematics.
> Less than $10 \%$ of students score at or above the Proficient level on the 2008 national $9^{\text {th }}$ grade Mathematics test and over 50\% score at the Pre-Basic level.

## Overview

Study the effects of a performance incentive program aimed at improving mathematics knowledge in Mexican high schools.
> Mexico ranked last of 34 OECD countries in the 2009 rankings of PISA test sores in mathematics.
$>$ Less than $10 \%$ of students score at or above the Proficient level on the 2008 national $9^{\text {th }}$ grade Mathematics test and over 50\% score at the Pre-Basic level.

ALI program designed to promote mathematics achievement through monetary incentives for performance on curriculum-based tests.

## Empirical Literature on School Performance Incentives

1. Teacher Incentives: Glewwe et. Al. (2003) in Kenya, Springer et. al. (2010) in Tennessee, Muralidharan and Sundararaman (2011) in India.

## Empirical Literature on School Performance Incentives

1. Teacher Incentives: Glewwe et. Al. (2003) in Kenya, Springer et. al. (2010) in Tennessee, Muralidharan and Sundararaman (2011) in India.
2. Student Incentives: Angrist and Lavy (2009) in Israel, Kremer et. al. (2009) in Kenya, Fryer (2010) in Chicago, Dallas, New York and Washington D.C., Levitt et. al. (2010) in a Chicago suburb.

## Empirical Literature on School Performance Incentives

1. Teacher Incentives: Glewwe et. Al. (2003) in Kenya, Springer et. al. (2010) in Tennessee, Muralidharan and Sundararaman (2011) in India.
2. Student Incentives: Angrist and Lavy (2009) in Israel, Kremer et. al. (2009) in Kenya, Fryer (2010) in Chicago, Dallas, New York and Washington D.C., Levitt et. al. (2010) in a Chicago suburb.
3. Student and Teacher Incentives: Jackson (2010) in Dallas.

## Empirical Literature on School Performance Incentives

1. Teacher Incentives: Glewwe et. Al. (2003) in Kenya, Springer et. al. (2010) in Tennessee, Muralidharan and Sundararaman (2011) in India.
2. Student Incentives: Angrist and Lavy (2009) in Israel, Kremer et. al. (2009) in Kenya, Fryer (2010) in Chicago, Dallas, New York and Washington D.C., Levitt et. al. (2010) in a Chicago suburb.
3. Student and Teacher Incentives: Jackson (2010) in Dallas.
$>$ Effect sizes on test scores generally .10-. 25 sd.

## Some Facts About Education in Mexico

School Completion Rates (1996 $1^{\text {st }}$ grade entry cohort): $87 \%$ complete $6^{\text {th }}$ grade $-82 \%$ enter $7^{\text {th }}$ grade $65 \%$ complete $9^{\text {th }}$ grade $-62 \%$ enter $10^{\text {th }}$ grade $47 \%$ complete $10^{\text {th }}$ grade $39 \%$ complete $11^{\text {th }}$ grade $38 \%$ complete $12^{\text {th }}$ grade $28 \%$ enter college

## Some Facts About Education in Mexico

School Completion Rates (1996 $1^{\text {st }}$ grade entry cohort): $87 \%$ complete $6^{\text {th }}$ grade $-82 \%$ enter $7^{\text {th }}$ grade $65 \%$ complete $9^{\text {th }}$ grade $-62 \%$ enter $10^{\text {th }}$ grade $47 \%$ complete $10^{\text {th }}$ grade $39 \%$ complete $11^{\text {th }}$ grade $38 \%$ complete $12^{\text {th }}$ grade $28 \%$ enter college

Federal high schools (1,000 schools):
Per-pupil expenditure - 21,000 pesos
Average teacher monthly salary - 20,000 pesos
Pct. of high school students attending - 25\%
Average annual tuition - 1,200 pesos

## ALI Program

Pilot program period: AY 2008/09, 2009/10 and 2010/11.

Program participants: all students in 88 Federal high schools in Mexico - 24 of 31 states.

Overall design: Random assignment to three treatment groups of 20 schools each and 28 control schools

## School Selection

From the set of Federal high schools, 167 were selected that satisfied the following criteria: (i) not in first year of operation; (ii) only had one session; (iii) only morning session; (iv) technicallyoriented schools with either an agricultural or industrial focus; (v) located 10 miles or more from another Federal high school.

Original design was 120 schools, 4 treatment groups ( 20 schools each) and a control group ( 40 schools).

After administering a baseline survey to those schools, it was discovered that 32 of the schools had multiple locations, some with as many as 8 sites and some 50 or more miles apart. Dropping those schools left 88, which were then re-randomized into the three treatment and one control group.

## Treatments

Treatments:

T1 (20 schools)
Payment provided to students related to their individual performance.

## Treatments

Treatments:

T1 (20 schools)
Payment provided to students related to their individual performance.

T2 (20 schools)
Payment provided to mathematics teachers based on the performance of the students in their classes.

## Treatments

T3 (20 schools)

1. Payment to students based on individual performance and on performance of classmates.

## Treatments

T3 (20 schools)

1. Payment to students based on individual performance and on performance of classmates.
2. Payment to mathematics teachers based on performance of students in their classes and of students in all other mathematics classes.

## Treatments

T3 (20 schools)

1. Payment to students based on individual performance and on performance of classmates.
2. Payment to mathematics teachers based on performance of students in their classes and of students in all other mathematics classes.
3. Payment to non-mathematics teachers based on performance of students in all mathematics classes.

## Treatments

T3 (20 schools)

1. Payment to students based on individual performance and on performance of classmates.
2. Payment to mathematics teachers based on performance of students in their classes and of students in all other mathematics classes.
3. Payment to non-mathematics teachers based on performance of students in all mathematics classes.
4. Payment to principals and other administrators based on performance of students in all mathematics classes.

## Randomization

School-based block randomization design.

Nine blocks characterized by school size and graduation rates prior to the initiation of the program.

Within each block, schools are allocated randomly to the three treatment groups and the control group.

Comparison of Treatment, Control and other Federal Non-Ali Schools (2007-2008)
$\longrightarrow \mathrm{C}^{1} \mathrm{T1}^{2} \quad \mathrm{~T}^{3} \quad \mathrm{~T}^{4} \quad \mathrm{Non}^{4} \mathrm{NLI}^{5}$

Blocking Variables

| Mean Number of | 582 | 632 | 609 | 550 | 773 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Students | $(0.77)$ | $(0.61)$ | $(0.36)$ | $(0.49)$ | $(0.00)$ |
|  |  |  |  |  |  |
| Mean Graduation | 58.3 | 60.4 | 56.2 | 57.9 | 54.7 |
| Rate (Percent) | $(0.74)$ | $(0.54)$ | $(0.61)$ | $(0.94)$ | $(0.04)$ |

Non-Blocking
Variables

| Pct. Oportunidades | 40.3 | 39.5 | 40.6 | 40.1 | 25.5 |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $(0.99)$ | $(0.90)$ | $(0.97)$ | $(0.97)$ | $(0.00)$ |
|  |  |  |  |  |  |
| Mean Class Size | 35.8 | 41.0 | 39.0 | 35.7 | 39.6 |
|  | $(0.42)$ | $(0.15)$ | $(0.41)$ | $(0.97)$ | $(0.17)$ |


| Pct. Teachers with | 82.3 | 79.4 | 81.7 | 84.8 | 81.3 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| University Degree | $(0.67)$ | $(0.74)$ | $(0.16)$ | $(0.66)$ | $(0.63)$ |
|  |  |  |  |  |  |
| Mean Distance (Km.) to | 32.9 | 32.8 | 31.4 | 32.4 | 17.4 |
| Closest Fed. Upper | $(0.99)$ | $(0.97)$ | $(0.81)$ | $(0.91)$ | $(0.06)$ |

Comparison of Treatment, Control and other Federal Non-Ali Schools (2007-2008)

|  | $\mathrm{C}^{1}$ | $\mathrm{Tl}^{2}$ | $\mathrm{~T}^{3}$ | $\mathrm{~T}^{4}$ | Non-ALI |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Blocking Variables |  |  |  |  |  |
|  |  |  |  |  |  |
| Mean Number of | 582 | 632 | 609 | 550 | 773 |
| Students | $(0.77)$ | $(0.61)$ | $(0.36)$ | $(0.49)$ | $(0.00)$ |
|  |  |  |  |  |  |
| Mean Graduation | 58.3 | 60.4 | 56.2 | 57.9 | 54.7 |
| Rate (Percent) | $(0.74)$ | $(0.54)$ | $(0.61)$ | $(0.94)$ | $(0.04)$ |

## Non-Blocking

## Variables

| Pct. Oportunidades | 40.3 | 39.5 | 40.6 | 40.1 | 25.5 |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $(0.99)$ | $(0.90)$ | $(0.97)$ | $(0.97)$ | $(0.00)$ |
|  | 35.8 | 41.0 | 39.0 | 35.7 | 39.6 |
| Mean Class Size | $(0.42)$ | $(0.15)$ | $(0.41)$ | $(0.97)$ | $(0.17)$ |
|  | 82.3 | 79.4 | 81.7 | 84.8 | 81.3 |
| Pct. Teachers with | $(0.67)$ | $(0.74)$ | $(0.16)$ | $(0.66)$ | $(0.63)$ |
| University Degree |  |  |  |  |  |
|  |  | 32.8 | 31.4 | 32.4 | 17.4 |
| Mean Distance (Km.) to | 32.9 | $(0.97)$ | $(0.81)$ | $(0.91)$ | $(0.06)$ |
| Closest Fed. Upper <br> Secondary School | $(0.99)$ |  |  |  |  |

[^0]
## Table 3

Ninth Grade ENLACE: Treatment and Control Schools at Baseline

| Variables | $\mathrm{C}^{1}$ | $\mathrm{~T} 1^{2}$ | $\mathrm{~T}^{3}$ | $\mathrm{~T} 3^{4}$ |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| $9^{\text {th }}$ Grade ENLACE Mean Test Score in |  |  |  |  |
| Mathematics - Fall term enrollees $^{5}$ |  |  |  |  |
| $10^{\text {th }}$ grade class | 515.9 | 519.6 | 512.6 | 522.6 |
|  | $(0.86)$ | $(0.81)$ | $(0.68)$ | $(057)$ |
| $11^{\text {th }}$ grade class | 516.0 | 516.6 | 517.4 | 524.7 |
|  | $(0.91)$ | $(0.96)$ | $(0.86)$ | $(0.47)$ |
| Pct. with ENLACE Score |  |  |  |  |
| $10^{\text {th }}$ grade class | 90.6 | 88.7 | 88.8 | 86.8 |
|  | $(0.30)$ | $(0.23)$ | $(0.44)$ | $(0.08)$ |
| $11^{\text {th }}$ grade class | 78.3 | 74.0 | 75.2 | 75.3 |
|  | $(0.62)$ | $(0.25)$ | $(0.37)$ | $(0.39)$ |

1. P-value for test $\mathrm{C}=\mathrm{T} 1=\mathrm{T} 2=\mathrm{T} 3$ in parentheses; corrected for school-level clustering.
2. P-value for test $\mathrm{C}=\mathrm{T} 1$ in parentheses. ; corrected for school-level clustering.
3. P-value for test $\mathrm{C}=\mathrm{T} 2$ in parentheses. ; corrected for school-level clustering.
4. P-value for test $\mathrm{C}=\mathrm{T} 3$ in parentheses. ; corrected for school-level clustering.
5. National mean is 500 and standard deviation 100.

ENLACE scores are reported both standardized (mean=500, sd=100) and in four categories.

|  | Spring 2008 and $20079^{\text {th }}$ Grade Mathematics ENLACE Scores: Categorical (percent) and Standardized Score |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $20089^{\text {th }}$ Grade ENLACE |  | $20079^{\text {th }}$ Grade ENLACE |  |
|  | National | Controls (current $10^{\text {th }}$ grade students) | National | Controls (current $11^{\text {th }}$ grade students) |
| Pre-Basic | 55.1 | 52.6 | 57.1 | 52.3 |
| Basic | 35.7 | 38.2 | 37.3 | 42.7 |
| Proficient | 8.3 | 8.6 | 5.1 | 4.6 |
| Advanced | 0.9 | 0.6 | 0.5 | 0.4 |
| Standardized Score-Mean | 500 | 525 | 500 | 521 |

National tigures include students who never attended high school.

## ALI Tests

The tests are based on the standardized curriculum for each grade and were produced especially for this project by a Mexican educational testing service (CENEVAL).

## ALI Tests

The tests are based on the standardized curriculum for each grade and were produced especially for this project by a Mexican educational testing service (CENEVAL).

Grade 10: Algebra, Geometry and Trigonometry (class hours - 4hrs/wk) - 2.5 hour ALI examination

## ALI Tests

The tests are based on the standardized curriculum for each grade and were produced especially for this project by a Mexican educational testing service (CENEVAL).

Grade 10: Algebra, Geometry and Trigonometry (class hours - 4hrs/wk) - 2.5 hour ALI examination

Grade 11: Analytical Geometry, Calculus (class hours 4hrs/wk) - 2.5 hour ALI examination

## ALI Tests

The tests are based on the standardized curriculum for each grade and were produced especially for this project by a Mexican educational testing service (CENEVAL).

Grade 10: Algebra, Geometry and Trigonometry (class hours - 4hrs/wk) - 2.5 hour ALI examination

Grade 11: Analytical Geometry, Calculus (class hours 4hrs/wk) - 2.5 hour ALI examination

Grade 12: Probability and Statistics, Applied Statistics (class hours - $5 \mathrm{hrs} / \mathrm{wk}$ ) -2.5 hour examination on $12^{\text {th }}$ grade material, 1.25 hours each on $10^{\text {th }}$ and $11^{\text {th }}$ grade material.

# Incentive Schedules : Teachers (T2, T3) 

Table 4
Schedule of Incentive Payments (Pesos) for Student Achievement

|  | End of Grade |  |  |
| :--- | :---: | :---: | :---: |
| Start of Grade | Basic | Proficient | Advanced |
| $10^{\text {th }}$ Grade |  |  |  |
| Pre-Basic |  |  |  |
| Basic |  |  |  |
| Proficient |  |  |  |
| Advanced |  |  |  |
| $11^{\text {th }}$ Grade |  |  |  |
| Pre-Basic |  |  |  |
| Basic |  |  |  |
| Proficient |  |  |  |
| Advanced |  |  |  |
| $12^{\text {th }}$ Grade |  |  |  |
| Pre-Basic |  |  |  |
| Basic |  |  |  |
| Proficient |  |  |  |
| Advanced |  |  |  |

## Incentive Schedules

Incentive schedules are based on the categorical scores on an initial test (grades 10 and 11) and on the end-ofyear ALI test (grades 10,11,12).

## Incentive Schedules

Incentive schedules are based on the categorical scores on an initial test (grades 10 and 11) and on the end-ofyear ALI test (grades 10,11,12).

The initial test score for the tenth grade is the national $9^{\text {th }}$ year mathematics ENLACE (curriculumbased test).

## Incentive Schedules

Incentive schedules are based on the categorical scores on an initial test (grades 10 and 11) and on the end-ofyear ALI test (grades 10,11,12).

The initial test score for the tenth grade is the national $9^{\text {th }}$ year mathematics ENLACE (curriculumbased test).

The initial test score for the eleventh grade is the $10^{\text {th }}$ grade ALI curriculum test (except in first year $9^{\text {th }}$ grade ENLACE).

## Incentive Schedules

The $10^{\text {th }}$ grade test score cutoffs mimic the control group's distribution of categorical scores on the $9^{\text {th }}$ grade mathematics ENLACE.

## Incentive Schedules

The $10^{\text {th }}$ grade test score cutoffs mimic the control group's distribution of categorical scores on the $9^{\text {th }}$ grade mathematics ENLACE.

The $11^{\text {th }}$ grade test score cutoffs mimic the control group's distribution on the $9^{\text {th }}$ grade ENLACE in year 1 and on the $10^{\text {th }}$ grade ALI test in years 2 and 3 .

## Incentive Schedules

The $10^{\text {th }}$ grade test score cutoffs mimic the control group's distribution of categorical scores on the $9^{\text {th }}$ grade mathematics ENLACE.

The $11^{\text {th }}$ grade test score cutoffs mimic the control group's distribution on the $9^{\text {th }}$ grade ENLACE in year 1 and on the $10^{\text {th }}$ grade ALI test in years 2 and 3 .

The $12^{\text {th }}$ grade test score cutoffs mimic the control group's distribution on the $12^{\text {th }}$ grade mathematics ENLACE.

## Incentive Schedules

Mapping Between Raw and Standardized Scores: SAT and ALI (Year 2) Tests

| Standardized | Raw Score |  |  |  | Advanced |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Score | SAT (Math) | ALI-10 | ALI-11 | ALI-11 |  |
| > $=800$ | 100 | 83 | 72 | 81 |  |
| 720 | 93 | 68 | 57 | 67 |  |
|  |  |  |  |  | Proficient |
| 660 | 83 | 60 | 52 | 60 |  |
| 620 | 74 | 56 | 47 | 55 | Proficient |
| 580 | 65 | 51 | 43 | 50 | Basic |
| 535 | 56 | 45 | 38 | 45 |  |
| 495 | 46 | 39 | 34 | 41 |  |
| 455 | 37 | 34 | 30 | 36 |  |
|  |  |  |  |  | Pre-Basic |
| 415 | 28 | 30 | 27 | 32 |  |
| 370 | 19 | 24 | 21 | 26 |  |
| 310 | 9 | 16 | 15 | 19 |  |
| 240 | 0 | 10 | 8 | 12 |  |
| $<=200$ | -5 | 0 | 0 | 0 | Pre-Basic |
| Number of Questions | 54 | 74 | 60 | 63 |  |
| Mean Score ${ }^{1}$ | 47.3 | 40.2 | 34.5 | 41.1 |  |

## Incentive Schedules: Students (T1, T3)

Table 4
Schedule of Incentive Payments (Pesos) for Student Achievement
End of Grade
Pre-Basic
Basic
Proficient
Advanced
Start of Grade
$10^{\text {th }}$ Grade
$\begin{array}{lllll}\text { Pre-Basic } & \$ 0 & \$ 4000 & \$ 9000 & \$ 15000\end{array}$

## Incentive Schedules: Students (T1, T3)

Table 4
Schedule of Incentive Payments (Pesos) for Student Achievement

|  |  | End of Grade |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Pre-Basic | Basic | Proficient | Advanced |
| Start of Grade |  |  |  |  |
| $10^{\text {th }}$ Grade | $\$ 0$ | $\$ 4000$ | $\$ 9000$ | $\$ 15000$ |
| Pre-Basic | $\$ 0$ | $\$ 2500$ | $\$ 7500$ | $\$ 13500$ |

## Incentive Schedules : Students (T1, T3)

Table 4
Schedule of Incentive Payments (Pesos) for Student Achievement

|  | End of Grade |  |
| :---: | :---: | :---: |
| Pre-Basic | Basic | Proficient |

Start of Grade
$10^{\text {th }}$ Grade

| Pre-Basic | $\$ 0$ | $\$ 4000$ | $\$ 9000$ | $\$ 15000$ |
| :--- | :---: | :---: | :---: | :---: |
| Basic | $\$ 0$ | $\$ 2500$ | $\$ 7500$ | $\$ 13500$ |
| Proficient | $\$ 0$ | $\$ 0$ | $\$ 6000$ | $\$ 12000$ |

## Incentive Schedules : Students (T1, T3)

Table 4
Schedule of Incentive Payments (Pesos) for Student Achievement
End of Grade
Pre-Basic
Basic
Proficient
Advanced
Start of Grade
$10^{\text {th }}$ Grade

| Pre-Basic | $\$ 0$ | $\$ 4000$ | $\$ 9000$ | $\$ 15000$ |
| :--- | :--- | :---: | :--- | :--- |
| Basic | $\$ 0$ | $\$ 2500$ | $\$ 7500$ | $\$ 13500$ |
| Proficient | $\$ 0$ | $\$ 0$ | $\$ 6000$ | $\$ 12000$ |
| Advanced | $\$ 0$ | $\$ 0$ | $\$ 4500$ | $\$ 10500$ |

# Incentive Schedules : Students (T1, T3) 

Table 4
Schedule of Incentive Payments (Pesos) for Student Achievement
End of Grade
Pre-Basic Basic Proficient Advanced

Start of Grade
$10^{\text {th }}$ Grade

| Pre-Basic | $\$ 0$ | $\$ 4000$ | $\$ 9000$ | $\$ 15000$ |
| :--- | :---: | :---: | :---: | :---: |
| Basic | $\$ 0$ | $\$ 2500$ | $\$ 7500$ | $\$ 13500$ |
| Proficient | $\$ 0$ | $\$ 0$ | $\$ 6000$ | $\$ 12000$ |
| Advanced | $\$ 0$ | $\$ 0$ | $\$ 4500$ | $\$ 10500$ |
|  |  |  |  |  |
| $1^{\text {th }}$ Grade | $\$ 0$ | $\$ 4000$ | $\$ 9000$ | $\$ 15000$ |
| Pre-Basic | $\$ 0$ | $\$ 0$ | $\$ 7500$ | $\$ 13500$ |
| Basic | $\$ 0$ | $\$ 0$ | $\$ 6000$ | $\$ 12000$ |
| Proficient | $\$ 0$ | $\$ 0$ | $\$ 4500$ | $\$ 10500$ |

## Incentive Schedules : Students (T1, T3)

Table 4
Schedule of Incentive Payments (Pesos) for Student Achievement

|  | End of Grade |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Pre-Basic | Basic | Proficient | Advanced |
| Start of Grade |  |  |  |  |
| $10^{\text {th }}$ Grade |  |  |  |  |
| Pre-Basic | $\$ 0$ | $\$ 4000$ | $\$ 9000$ | $\$ 15000$ |
| Basic | $\$ 0$ | $\$ 2500$ | $\$ 7500$ | $\$ 13500$ |
| Proficient | $\$ 0$ | $\$ 0$ | $\$ 6000$ | $\$ 12000$ |
| Advanced | $\$ 0$ | $\$ 0$ | $\$ 4500$ | $\$ 10500$ |
| $11^{\text {th }}$ Grade |  |  |  |  |
| Pre-Basic | $\$ 0$ | $\$ 4000$ | $\$ 9000$ | $\$ 15000$ |
| Basic | $\$ 0$ | $\$ 0$ | $\$ 7500$ | $\$ 13500$ |
| Proficient | $\$ 0$ | $\$ 0$ | $\$ 6000$ | $\$ 12000$ |
| Advanced | $\$ 0$ | $\$ 0$ | $\$ 4500$ | $\$ 10500$ |
|  |  |  |  |  |
| $12^{\text {th }}$ Grade | $\$ 0$ | $\$ 0$ | $\$ 5000$ | $\$ 10000$ |
| Pre-Basic | $\$ 0$ | $\$ 0$ | $\$ 5000$ | $\$ 10000$ |
| Basic | $\$ 0$ | $\$ 0$ | $\$ 5000$ | $\$ 10000$ |
| Proficient | $\$ 0$ | $\$ 0$ | $\$ 5000$ | $\$ 10000$ |
| Advanced |  |  |  |  |

# Incentive Schedules : Teachers (T2, T3) 

Table 5
Schedule of Incentive Payments Per-Student for Mathematics Teachers

|  | Pre-Basic | End of Grade |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Basic | Proficient | Advanced |  |  |
| Start of Grade |  |  |  |  |
| $10^{\text {th }}$ Grade |  |  |  |  |
| Pre-Basic | 0 | $\$ 200$ | $\$ 450$ | $\$ 750$ |

## Incentive Schedules : Teachers (T2, T3)

Table 5
Schedule of Incentive Payments Per-Student for Mathematics Teachers

|  | End of Grade |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Pre-Basic | Basic | Proficient | Advanced |
| Start of Grade |  |  |  |  |
| $10^{\text {th }}$ Grade | 0 | $\$ 200$ | $\$ 450$ | $\$ 750$ |
| Pre-Basic | $-\$ 125$ | $\$ 125$ | $\$ 375$ | $\$ 675$ |
| Basic | $-\$ 125$ | $-\$ 125$ | $\$ 300$ | $\$ 600$ |
| Proficient | $-\$ 125$ | $-\$ 125$ | $\$ 225$ | $\$ 525$ |

## Incentive Schedules : Teachers (T2, T3)

Table 5
Schedule of Incentive Payments Per-Student for Mathematics Teachers

|  | End of Grade |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Pre-Basic | Basic | Proficient | Advanced |
| Start of Grade |  |  |  |  |
| $10^{\text {th }}$ Grade |  |  |  |  |
| Pre-Basic | 0 | $\$ 200$ | $\$ 450$ | $\$ 750$ |
| Basic | $-\$ 125$ | $\$ 125$ | $\$ 375$ | $\$ 675$ |
| Proficient | $-\$ 125$ | $-\$ 125$ | $\$ 300$ | $\$ 600$ |
| Advanced | $-\$ 125$ | $-\$ 125$ | $\$ 225$ | $\$ 525$ |
|  |  |  |  |  |
| $11^{\text {th }}$ Grade | 0 | $\$ 200$ | $\$ 450$ | $\$ 750$ |
| Pre-Basic | $-\$ 125$ | 0 | $\$ 375$ | $\$ 675$ |
| Basic | $-\$ 125$ | $-\$ 125$ | $\$ 300$ | $\$ 600$ |
| Proficient | $-\$ 125$ | $-\$ 125$ | $\$ 225$ | $\$ 525$ |
| Advanced |  |  |  |  |
| $12^{\text {th }}$ Grade | 0 | 0 | $\$ 250$ | $\$ 500$ |
| Pre-Basic | 0 | 0 | $\$ 250$ | $\$ 500$ |
| Basic | 0 | 0 | $\$ 250$ | $\$ 500$ |
| Proficient | 0 |  | $\$ 250$ | $\$ 500$ |
| Advanced |  |  |  |  |

Incentive Schedules: Performance of Others (T3)
In addition to the incentives based on own performance,

Students receive an additional payment of one percent of the total amount received by all of the students in their class.

## Incentive Schedules: Performance of Others (T3)

In addition to the incentives based on own performance,

Students receive an additional payment of one percent of the total amount received by all of the students in their class.

FTE mathematics teachers receives an additional payment of 25 percent of the average (FTE) amount earned by the other mathematics teachers.

## Incentive Schedules: Performance of Others (T3)

In addition to the incentives based on own performance,

Students receive an additional payment of one percent of the total amount received by all of the students in their class.

FTE mathematics teachers receives an additional payment of 25 percent of the average (FTE) amount earned by the other mathematics teachers.

A FTE non-mathematics teacher receives a payment of 25 percent of the average (FTE) amount earned by the mathematics teachers.

## Incentive Schedules: Performance of Others (T3)

In addition to the incentives based on own performance,

Students receive an additional payment of one percent of the total amount received by all of the students in their class.

FTE mathematics teachers receives an additional payment of 25 percent of the average (FTE) amount earned by the other mathematics teachers.

A FTE non-mathematics teacher receives a payment of 25 percent of the average (FTE) amount earned by the mathematics teachers.

The principal of the school receives a payment of 50 percent of the average (FTE) amount earned by the mathematics teachers.

## Attrition

- Attrition from the fall to spring terms and from year to year was not selective with respect to treatment status There are existing incentive programs that pay students for attendance and the bonus from the ALI program is uncertain.
- Among students who enroll in both semesters, rates of ALI test-taking were highest in T1 and T3

For example, in year 2 among $11^{\text {th }}$ grade students:
C: 87.9\%, T2: 89.2\%, T1: 92.7\%, T3: 94.0\%

## Testing Protocol

$>$ One external monitor per classroom - one overall external supervisor in school.

## Testing Protocol

$>$ One external monitor per classroom - one overall external supervisor in school.
$>$ Teachers not present during test administration.

## Testing Protocol

> One external monitor per classroom - one overall external supervisor in school.
$>$ Teachers not present during test administration.
> Test answer sheets and test booklets collected by monitors at the end of the exam and returned to testing agency for scoring.

## Testing Protocol

> One external monitor per classroom - one overall external supervisor in school.
> Teachers not present during test administration.
> Test answer sheets and test booklets collected by monitors at the end of the exam and returned to testing agency for scoring.
$>$ Despite these measures, we found evidence that led to a suspicion of student cheating.
$>$ In some treatment schools, students and teachers received unusually high levels of incentive payments.
> Some answer sheets of students within the same classroom exhibited strings of matching correct and incorrect answers.

## Analysis of Student Copying

Analysis performed by George Wesolowsky (professor emeritus, McMaster University) - uses method described in his J. of Applied Statistics (2000) article.

## Analysis of Student Copying

Analysis performed by George Wesolowsky (professor emeritus, McMaster University) - uses method described in his J. of Applied Statistics (2000) article.

1. Statistical model determining probability that student $i$ answers multiple choice question j incorrectly

Incorporates a parametric function of the "difficulty" of the question and the "ability" of the student.

## Analysis of Student Copying

Analysis performed by George Wesolowsky (professor emeritus, McMaster University) - uses method described in his J. of Applied Statistics (2000) article.

1. Statistical model determining probability that student i answers multiple choice question j incorrectly

Incorporates a parametric function of the "difficulty" of the question and the "ability" of the student.
2. Determine for every pair of students and for each question, the probability that the two students will have the same answer (assume, e.g., that all wrong answers are equally likely).

## Analysis of Student Copying

Analysis performed by George Wesolowsky (professor emeritus, McMaster University) - uses method described in his J. of Applied Statistics (2000) article.

1. Statistical model determining probability that student i answers multiple choice question j incorrectly

Incorporates a parametric function of the "difficulty" of the question and the "ability" of the student.
2. Determine for every pair of students and for each question, the probability that the two students will have the same answer (assume, e.g., that all wrong answers are equally likely).
3. The probability distribution of the number of matches is a compound binomial; approximated as normal.

## Analysis of Student Copying

Analysis performed by George Wesolowsky (professor emeritus, McMaster University) - uses method described in his J. of Applied Statistics (2000) article.

1. Statistical model determining probability that student $i$ answers multiple choice question j incorrectly

Incorporates a parametric function of the "difficulty" of the question and the "ability" of the student.
2. Determine for every pair of students and for each question, the probability that the two students will have the same answer (assume, e.g., that all wrong answers are equally likely).
3. The probability distribution of the number of matches is a compound binomial; approximated as normal.
4. Choose a critical value for the number of observed matches. Reject the null of no copying if the number of matches exceeds the critical value. A Bonferroni correction is used with a critical value such that the probability is one that at least one pair of students is falsely accused.

Table 6
Percentage of Students with Non-Independent Test Scores by Year, Grade and Treatment

|  | Grade 10 |  | Grade 11 |  | Grade 12 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Percentage Copiers | Percentage Cheaters | Percentage Copiers | Percentage Cheaters | Percentage Copiers | Percentage Cheaters |
| Year $1 \times$ ll |  |  |  |  |  |  |
| C | 3.7 | 6.4 | 4.5 | 7.8 | 5.7 | 9.3 |
| T1 | 5.1 | 9.1 | 10.9 | 14.9 | 5.2 | 8.4 |
| T2 | 3.4 | 5.8 | 3.9 | 6.5 | 3.7 | 6.5 |
| T3 | 3.7 | 6.7 | 10.1 | 14.9 | 2.7 | 4.7 |
| Year 2 |  |  |  |  |  |  |
| C | 3.5 | 6.1 | 3.6 | 6.2 | 2.4 | 4.5 |
| T1 | 6.4 | 11.0 | 19.1 | 27.6 | 12.7 | 17.3 |
| T2 | 4.3 | 7.4 | 6.2 | 9.8 | 3.4 | 5.5 |
| T3 | 6.6 | 10.6 | 17.2 | 23.9 | 10.6 | 16.0 |
| Year 3 |  |  |  |  |  |  |
| C | 3.1 | 5.7 | 4.6 | 7.8 | 2.5 | 4.7 |
| T1 | 8.1 | 13.2 | 19.8 | 28.2 | 17.5 | 24.7 |
| T2 | 4.2 | 7.3 | 4.1 | 7.1 | 4.0 | 6.8 |
| T3 | 10.3 | 16.2 | 23.8 | 31.3 | 15.4 | 21.3 |


|  | T1 <br> Cum. Fraction of <br> Copiers |  | Cum. Fraction of <br> Students |
| :---: | :---: | :---: | :---: |
| Top Three <br> Schools <br> Year 1 | Cum. Fraction of <br> Copiers | Cum. Fraction of <br> Students |  |
| Year 2 | .506 | .220 | .519 |

Difference Between the ALI Test Score and the Ninth Grade ENLACE Score Given Cheating Status: Grade 10

|  | Year 1 | Year 2 | Year 3 |
| :--- | ---: | :---: | :---: |
| C |  |  |  |
| Non-Cheaters | -27.5 | -28.0 | -32.1 |
| Cheaters, Non-Copiers | -32.2 | -34.1 | -59.4 |
| Copiers | 52.1 | 58.4 | 28.4 |
| T1 |  |  |  |
| Non-Cheaters | -13.4 | -0.2 | 3.9 |
| Cheaters, Non-Copiers | -45.5 | -7.7 | -7.6 |
| Copiers | 44.1 | 77.2 | 97.9 |
|  |  |  |  |
| T2 | -23.6 | -24.0 | -19.8 |
| Non-Cheaters | -24.0 | -40.8 |  |
| Cheaters, Non-Copiers | -39.9 | 43.8 | 54.2 |
| Copiers | 42.5 |  |  |
| T3 |  | 18.2 | 10.7 |
| Non-Cheaters | 6.0 | 12.2 |  |
| Cheaters, Non-Copiers | 21.8 | 136.1 | 151.8 |
| Copiers |  |  |  |

Table 7

| Grade | Year One | Year Two | Year Three |
| :---: | :---: | :---: | :---: |
|  | AY: 2008/2009 | AY: 2009/2010 | AY: 2010/2011 |
|  | T1 T2 T3 | T1 T2 | T1 T2 T3 |

With Copying Adjustment
Tenth Grade

| ATE | 16.9 | 1.27 | 31.4 | 29.1 | 0.11 | 46.6 | 32.3 | 13.5 | 63.4 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (s.e.) | $(4.90)$ | $(5.74)$ | $(5.79)$ | $(4.57)$ | $(5.34)$ | $(7.61)$ | $(4.77)$ | $(5.54)$ | $(10.4)$ |
| TJ = T3 | .010 | $<.001$ | - | .040 | $<.001$ | - | .002 | $<.001$ | - |

Eleventh Grade
ATE
(s.e.)

P-value: $\mathrm{TJ}=\mathrm{T} 3$
Twelfth Grade
ATE
(s.e.)

P-value: $\mathrm{TJ}=\mathrm{T} 3$

## No Copying Adjustment

ATE
(s.e.)
P-value: $\mathrm{TJ}=\mathrm{T} 3$
Eleventh Grade
ATE
(s.e.)
P-value: $\mathrm{TJ}=\mathrm{T} 3$
Twelfth Grade
ATE
(s.e.)

P-value: $\mathrm{TJ}=\mathrm{T} 3$

Table 7
Average Treatment Effects (ATE) with and without Adjustments for Copiers: All Program Years ${ }^{\text {ab, }, \mathrm{c}}$

|  | Year One |  | Year Two |  |  | Year Three |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Grade | AY: $2008 / 2009$ | AY: 2009/2010 | AY: 2010/2011 |  |  |  |  |  |
|  | T 1 | T 2 | T 3 | T 1 | T 2 | T 3 | T 1 | T 2 |
|  |  |  |  |  |  |  |  |  |


| With Copying Adjustment |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tenth Grade |  |  |  |  |  |  |  |  |  |
| ATE |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| P -value: $\mathrm{TJ}=\mathrm{T} 3$ |  |  |  |  |  |  |  |  |  |
| Eleventh Grade |  |  |  |  |  |  |  |  |  |
| ATE | 13.6 | -4.84 | 18.6 | 29.7 | 2.11 | 43.7 | 25.2 | $-2.00$ | 42.1 |
| (s.e.) | (5.40) | (5.50) | (7.39) | (4.89) | (6.05) | (8.33) | (4.24) | (4.31) | (5.64) |
| P -value: $\mathrm{TJ}=\mathrm{T} 3$ | . 545 | . 004 |  | . 098 | $<.001$ |  | . 011 | $<.001$ |  |
| Twelfth Grade |  |  |  |  |  |  |  |  |  |
| ATE |  |  |  |  |  |  |  |  |  |
| (s.e.) |  |  |  |  |  |  |  |  |  |
| P -value: $\mathrm{TJ}=\mathrm{T} 3$ |  |  |  |  |  |  |  |  |  |
| No Copying Adjustment |  |  |  |  |  |  |  |  |  |
| Tenth Grade |  |  |  |  |  |  |  |  |  |
| ATE |  |  |  |  |  |  |  |  |  |
| (s.e.) |  |  |  |  |  |  |  |  |  |
| P -value: $\mathrm{TJ}=\mathrm{T} 3$ |  |  |  |  |  |  |  |  |  |
| Eleventh Grade |  |  |  |  |  |  |  |  |  |
| ATE | 22.4 | -2.98 | 27.8 | 55.5 | 6.17 | 67.4 | 51.3 | -1.36 | 106.4 |
| (s.e.) | (7.22) | (6.74) | (9.93) | (7.51) | (6.91) | (12.7) | (9.05) | (8.89) | (25.6) |
| P -value: $\mathrm{TJ}=\mathrm{T} 3$ | . 639 | . 006 | - | . 382 | $<.001$ | - | . 037 | $<.001$ | - |
| Twelfth Grade |  |  |  |  |  |  |  |  |  |
| ATE |  |  |  |  |  |  |  |  |  |
| (s.e.) |  |  |  |  |  |  |  |  |  |
| P -value: $\mathrm{TJ}=\mathrm{T} 3$ |  |  |  |  |  |  |  |  |  |

Table 7
Average Treatment Effects (ATE) with and without Adjustments for Copiers: All Program Years ${ }^{\text {2,b,c }}$

| Grade | Year One AY: 2008/2009 |  |  | $\begin{gathered} \text { Year Two } \\ \text { AY: } 2009 / 2010 \end{gathered}$ |  |  | Year ThreeAY: 2010/2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | T1 | T2 | T3 | T1 | T2 | T3 | T1 | T2 | T3 |
| With Copying Adjustment |  |  |  |  |  |  |  |  |  |
| Tenth Grade ATE (s.e.) |  |  |  |  |  |  |  |  |  |
| P -value: $\mathrm{TJ}=\mathrm{T} 3$ |  |  |  |  |  |  |  |  |  |
| Eleventh Grade ATE <br> (s.e.) |  |  |  |  |  |  |  |  |  |
| $P$-value: $\mathrm{TJ}=\mathrm{T} 3$ |  |  |  |  |  |  |  |  |  |
| Twelfth Grade |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { ATE } \\ & \text { (s.e.) } \end{aligned}$ | $\begin{gathered} 9.63 \\ (6.85) \end{gathered}$ | $\begin{gathered} 4.71 \\ (6.58) \end{gathered}$ | $\begin{gathered} 28.8 \\ (6.36) \end{gathered}$ | $\begin{gathered} 21.9 \\ (5.04) \end{gathered}$ | $\begin{gathered} -4.46 \\ (6.10) \end{gathered}$ | $\begin{gathered} 34.8 \\ (6.46) \end{gathered}$ | $\begin{gathered} 22.7 \\ (7.49) \end{gathered}$ | $\begin{gathered} 3.99 \\ (7.54) \end{gathered}$ | $\begin{gathered} 56.7 \\ (15.1) \end{gathered}$ |
| P -value: $\mathrm{TJ}=\mathrm{T} 3$ | . 010 | $<.001$ | - | . 078 | $<.001$ | - | . 015 | $<.001$ | - |
| No Copying Adjustment |  |  |  |  |  |  |  |  |  |
| Tenth Grade ATE <br> (s.e.) |  |  |  |  |  |  |  |  |  |
| P -value: $\mathrm{TJ}=\mathrm{T} 3$ |  |  |  |  |  |  |  |  |  |
| Eleventh Grade ATE (s.e.) |  |  |  |  |  |  |  |  |  |
| P-value: $\mathrm{TJ}=\mathrm{T} 3$ |  |  |  |  |  |  |  |  |  |
| Twelfth Grade |  |  |  |  |  |  |  |  |  |
| ATE <br> (s.e.) | $\begin{gathered} 9.73 \\ (7.04) \end{gathered}$ | $\begin{gathered} 4.73 \\ (6.62) \end{gathered}$ | $\begin{gathered} 29.3 \\ (6.67) \end{gathered}$ | $\begin{gathered} 36.0 \\ (7.32) \end{gathered}$ | $\begin{gathered} -1.81 \\ (6.30) \end{gathered}$ | $\begin{gathered} 44.6 \\ (7.99) \end{gathered}$ | $\begin{gathered} 42.3 \\ (8.15) \end{gathered}$ | $\begin{gathered} 7.33 \\ (7.98) \end{gathered}$ | $\begin{gathered} 90.2 \\ (21.3) \end{gathered}$ |
| P -value: $\mathrm{TJ}=\mathrm{T} 3$ | . 011 | $<.001$ |  | . 400 | $\leq .001$ | - | . 022 | $<.001$ | , |

Table 7

| Grade | Year OneAY: 2008/2009 |  |  | $\begin{gathered} \text { Year Two } \\ \text { AY: } 2009 / 2010 \end{gathered}$ |  |  | Year Three AY: 2010/2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | T1 | T2 | T3 | T1 | T2 | T | T1 | T2 | T |


| With Copying Adjustment |  |  |  |
| :--- | :---: | :---: | :---: |
| Tenth Grade |  |  |  |
| ATE | 16.9 | 1.27 | 31.4 |
| (s.e.) | $(4.90)$ | $(5.74)$ | $(5.79)$ |
| P-value: TJ $=$ T3 | .010 | $<.001$ | - |

Eleventh Grade

| ATE | 29.7 | 2.11 | 43.7 |
| :--- | :---: | :---: | :---: |
| (s.e.) | $(4.89)$ | $(6.05)$ | $(8.33)$ |
| TJ = T3 | .098 | $<.001$ | - |

Twelfth Grade

| ATE | 22.7 | 3.99 | 56.7 |
| :--- | :---: | :---: | :---: |
| (s.e.) | $(7.49)$ | $(7.54)$ | $(15.1)$ |
| $\mathrm{TJ}=\mathrm{T} 3$ | .015 | $<.001$ | - |

No Copying Adjustment
Tenth Grade

| ATE | 18.5 | 1.11 | 32.3 |
| :---: | :---: | :---: | :---: |
| (s.e.) | $(5.02)$ | $(5.35)$ | $(6.18)$ |
| P-value: $\mathrm{TJ}=\mathrm{T} 3$ | .025 | $<.001$ | - |

Eleventh Grade

| ATE | 55.5 | 6.17 | 67.4 |
| :--- | :---: | :---: | :---: |
| (s.e.) | $(7.51)$ | $(6.91)$ | $(12.7)$ |
| $\mathrm{TJ}=\mathrm{T} 3$ | .382 | $<.001$ | - |

Twelfth Grade

| ATE | 42.3 | 7.33 | 90.2 |
| :--- | :---: | :---: | :---: |
| (s.e.) | $(8.15)$ | $(7.98)$ | $(21.3)$ |
| TJ = T3 | .022 | $<.001$ | - |

P -value: $\mathrm{TJ}=\mathrm{T} 3$

## Table 8

 Average Treatment Effects by Gender and by $9^{\text {* }}$ Grade ENLACE: 2008-09 Tenth Grade Cohort|  | Tenth Grade (Year 1) |  |  | Eleventh Grade (Year 2) |  |  | Twelfth Grade (Year 3) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | T1-C | T2-C | T3-C | T1-C | T2-C | T3-C | T1-C | T2-C | T3-C |
| Adjusted Score |  |  |  |  |  |  |  |  |  |
| Gender |  |  |  |  |  |  |  |  |  |
| Female | 18.7 | 1.51 | 35.8 | 33.8 | 4.71 | 51.0 | 28.8 | 6.72 | 63.9 |
|  | (5.65) | (6.39) | (5.30) | (5.62) | (6.40) | (7.43) | (7.85) | (7.57) | (15.8) |
| Male | 15.0 | 1.32 | 33.0 | 25.3 | -0.32 | 45.5 | 14.7 | -1.10 | 63.7 |
|  | (5.91) | (6.42) | (7.48) | (5.79) | (6.64) | (9.98) | (7.84) | (9.03) | (14.9) |
| $9^{\text {ti }}$ Grade |  |  |  |  |  |  |  |  |  |
| ENLACE |  |  |  |  |  |  |  |  |  |
| Pre-Basic | 15.0 | 1.95 | 26.8 | 24.4 | 2.11 | 33.4 | 23.6 | 4.75 | 50.7 |
|  | (4.07) | (4.49) | (4.84) | (3.59) | (4.79) | (5.98) | (6.28) | (6.32) | (12.7) |
| Basic | 18.2 | $-1.70$ | 30.8 | 35.3 | -0.15 | 48.9 | 22.5 | 2.72 | 57.4 |
|  | (5.92) | (7.43) | (7.71) | (5.95) | (7.32) | (9.54) | (8.87) | (8.76) | (16.6) |
| Proficient or Advanced | 28.0 | 1.19 | 45.3 | 47.3 | -2.12 | 58.1 | 45.6 | 17.9 | 70.2 |
|  | (12.5) | (16.1) | (17.5) | (13.5) | (16.1) | (19.8) | (16.1) | (17.7) | (23.7) |

Table 9
Student and Teacher Effort Measures by for Controls and Treatment/Control Difference: Year 3


Table 9
Student and Teacher Effort Measures by for Controls and Treatment/Control Difference: Year 3

| Grado | C |  |  | Tl-C |  |  | T2-C |  |  | T3-C |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 10 | 11 | 12 | 10 | 11 | 12 | 10 | 11 | 12 | 10 | 11 | 12 |


| Teashar: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Frac: propared stadents for ALI tant | . 167 | 260 | 241 | $\begin{gathered} 202 \\ (103) \end{gathered}$ | $\begin{gathered} .181 \\ (.121) \end{gathered}$ | $\frac{.211}{(.107)}$ | $\frac{.182}{(091)}$ | $\begin{array}{r} .155 \\ (.106) \end{array}$ | $\begin{gathered} .111 \\ (.114) \end{gathered}$ | $\begin{gathered} .412 \\ (.106) \end{gathered}$ | $\begin{gathered} .256 \\ (.110) \end{gathered}$ | $\begin{gathered} .176 \\ (.098) \end{gathered}$ |
| Frac halpad atadauts contride of clas to propare for ALI tast | . 241 | 220 | 204 | $\begin{gathered} 338 \\ (104) \end{gathered}$ | $\begin{gathered} .339 \\ (.126) \end{gathered}$ | $\begin{gathered} .453 \\ (.102) \end{gathered}$ | $\begin{gathered} .341 \\ (103) \end{gathered}$ | $\begin{gathered} .390 \\ (111) \end{gathered}$ | $\begin{array}{r} .391 \\ (.122) \end{array}$ | $\begin{gathered} .435 \\ (.098) \end{gathered}$ | $\begin{gathered} .554 \\ (.092) \end{gathered}$ | $\begin{gathered} .482 \\ (.103) \end{gathered}$ |

a. Standard emors, in parentheses, comected for chnstering at school level

A Caveat: Lack of Test-Taking Effort by Control Students
Assumption 1:
a. test-taking effort of T1 students no less than that of T3 students
b. T1 effect is zero in all years

A Caveat: Lack of Test-Taking Effort by Control Students
Assumption 1:
a. test-taking effort of T1 students no less than that of T3 students
b. T1 effect is zero in all years

Lower Bound Estimate of Treatment Effect in Year 3:a T3:
31.1 standardized points for $10^{\text {th }}$ grade 16.9 for $11^{\text {th }}$ grade 34.0 for $12^{\text {th }}$ grade
a. Adjusted for copying.

## A Caveat: Lack of Test-Taking Effort by Control Students

Assumption 2:
a. test-taking effort of C students same in all years.
b. T1 effect is zero in year one only

A Caveat: Lack of Test-Taking Effort by Control Students
Assumption 2:
a. test-taking effort of C students same in all years.
b. T1 effect is zero in year one only

Lower Bound Estimate of Treatment Effect in Year 3a:
T3: 46.5 standardized points for $10^{\text {th }}$ grade 28.5 for $11^{\text {th }}$ grade
47.1 for $12^{\text {th }}$ grade

T1: 15.4 standardized points for $10^{\text {th }}$ grade 11.6 for $11^{\text {th }}$ grade
13.1 for $12^{\text {th }}$ grade
a. Uses treatment effects adjusted for copying.

## Payment Outcomes

Table 10
Pct Receiving Payment and Incentive Payment Cost (Pesos) - Year Two

Treament 3 Treament 1 Treament 2
Pt of Students Receiving Payment
Grade 10
For Own Perfonmance For Class Performance
64.6 0.0

Grade 11
For Own Performance For Class Performance
41.3

Grade 12
Far Own Perfanmance
173
153
Mean Student Payment:
Grade 10
For Own Perfonmance
2,991
For Class Performance
1,108 Total
Grade 11
For Own Perfonmance
2,679
861
3,540
2,515 For Class Parfonmance Total
Grade 12
For Own Performance
991
915

Table 10
Pct Receiving Payment and Incentive Payment Cost (Pesos) - Year Two

|  | Treatment 3 | Treament 1 | Treament 2 |
| :---: | :---: | :---: | :---: |
| Pct of Teachers Receiving Payment |  |  |  |
| For Own Performance | 972 |  | 93.5 |
| For Class Performance | 100.0 |  | - |
| Mean Math Teacher Payment (FTE): |  |  |  |
| For Own Perfonmance | 15330 |  | 6,332 |
| For Other Teacher | 3,779 |  | - |
| Performance |  |  |  |
| Total | 19,109 |  | 6,332 |
| Mean Non-Math (NM) Texcher and |  |  |  |
| Assistant Director (AD) Payments |  |  |  |
| Payment per FIE | 3,872 |  | - |
| Mean Director Payments: |  |  |  |
| Payment per Director | 7,744 |  | - |
| Incentive Payment Cost PerStudent | 3,303 | 2,080 | 43 |
| Amount controls would receive | 1,643 | 1,163 | 44 |
| Pct. of total | 49.7 | 559 | 100 |

## Conclusions

- Find large treatment effects for T1 and T3, which are treatments where incentives are also paid to students.
- Some adjustments were needed to account for greater cheating in the presence of monetary incentives
- Providing ALI incentives to students along increases test scores 0.2-0.3 std deviations.
- Providing incentives to students and teachers increases test scores by 0.3-0.6 std deviations
- Positive impacts across entire baseline test score distribution, similar impacts for males and females
- More evidence is needed on effectiveness of alternative incentive schedules.

Table 24
Transition Rates Between $9^{\text {th }}$ Year Mathematics ENLACE and ALI Tests:-Year 2
Control Group

| Control Group |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $10^{\text {th }}$ Grade |  |  |  |  |
|  | ALI Categorical Score |  |  |  |
|  | Pre-Basic | Basic | Proficient | Advanced |
| ENLACE Cat. Score |  |  |  |  |
| Pre-Basic | 74.9 | 24.0 | 1.1 | 0.0 |
| Basic | 30.4 | 62.1 | 7.3 | 0.2 |
| Proficient | 11.4 | 43.1 | 41.7 | 3.7 |
| Advanced | 0.0 | 16.2 | 54.1 | 29.7 |
| $11^{\text {th }}$ Grade |  |  |  |  |
| $10^{\text {th }}$ Grade ALI <br> Categorical Test Score |  |  |  |  |
|  |  |  |  |  |
| Pre-Basic | 65.2 | 33.2 | 1.7 | 0.0 |
| Basic | 32.4 | 56.3 | 11.0 | 0.3 |
| Proficient | 15.9 | 43.2 | 38.4 | 2.5 |
| Advanced | 6.0 | 20.7 .7 | 58.6 | 20.7 |


[^0]:    ${ }^{1} \mathrm{P}$-value for test $\mathrm{C}=\mathrm{T} 1=\mathrm{T} 2=\mathrm{T} 3$ in parentheses.
    ${ }_{3}^{2} \mathrm{P}$-value for test $\mathrm{C}=\mathrm{T} 1$ in parentheses.
    ${ }^{3} \mathrm{P}$-value for test $\mathrm{C}=\mathrm{T} 2$ in parentheses.
    ${ }^{4} \mathrm{P}$-value for test $\mathrm{C}=\mathrm{T} 3$ in parentheses.
    ${ }^{5} \mathrm{P}$-value for test $\mathrm{C}=$ Non-ALI schools in parentheses.

