Aligning Learning Incentives of Students and Teachers: Results from a Social Experiment in Mexican High Schools

(ALIneando Incentivos para el Aprendizaje)

Jere Behrman, Susan Parker, Petra E, Todd, Kenneth I. Wolpin

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ALI program designed to promote mathematics achievement through monetary incentives for performance on curriculum-based tests.

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➢ Effect sizes on test scores generally .10-.25 sd.

### Some Facts About Education in Mexico

School Completion Rates (1996 1<sup>st</sup> grade entry cohort): 87% complete 6<sup>th</sup> grade – 82% enter 7<sup>th</sup> grade 65% complete 9<sup>th</sup> grade – 62% enter 10<sup>th</sup> grade 47% complete 10<sup>th</sup> grade 39% complete 11<sup>th</sup> grade 38% complete 12<sup>th</sup> grade 28% enter college Some Facts About Education in Mexico

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Federal high schools (1,000 schools):
Per-pupil expenditure - 21,000 pesos
Average teacher monthly salary - 20,000 pesos
Pct. of high school students attending - 25%
Average annual tuition – 1,200 pesos

### **ALI Program**

Pilot program period: AY 2008/09, 2009/10 and 2010/11.

Program participants: all students in 88 Federal high schools in Mexico – 24 of 31 states.

Overall design: Random assignment to three treatment groups of 20 schools each and 28 control schools

# **School Selection**

From the set of Federal high schools, 167 were selected that satisfied the following criteria: (i) not in first year of operation; (ii) only had one session; (iii) only morning session; (iv) technicallyoriented schools with either an agricultural or industrial focus; (v) located 10 miles or more from another Federal high school.

Original design was 120 schools, 4 treatment groups (20 schools each) and a control group (40 schools).

After administering a baseline survey to those schools, it was discovered that 32 of the schools had multiple locations, some with as many as 8 sites and some 50 or more miles apart. Dropping those schools left 88, which were then re-randomized into the three treatment and one control group.

Treatments:

# T1 (20 schools)

Payment provided to students related to their individual performance.

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T3 (20 schools)

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2. Payment to mathematics teachers based on performance of students in their classes and of students in all other mathematics classes.

3. Payment to non-mathematics teachers based on performance of students in all mathematics classes.

4. Payment to principals and other administrators based on performance of students in all mathematics classes.

Randomization

School-based block randomization design.

Nine blocks characterized by school size and graduation rates prior to the initiation of the program.

Within each block, schools are allocated randomly to the three treatment groups and the control group.

Comparison of Treatment, Control and other Federal Non-Ali Schools (2007-2008)					
	$C^1$	T1 <sup>2</sup>	T2 <sup>3</sup>	T3 <sup>4</sup>	Non-ALI <sup>5</sup>
Blocking Variables		_		_	
Mean Number of	582	632	609	550	773
Students	(0.77)	(0.61)	(0.36)	(0.49)	(0.00)
Mean Graduation	58.3	60.4	56.2	57.9	54.7
Rate (Percent)	(0.74)	(0.54)	(0.61)	(0.94)	(0.04)
Non-Blocking Variables					
Pct. Oportunidades	40.3 (0.99)	39.5 (0.90)	40.6 (0.97)	40.1 (0.97)	25.5 (0.00)
Mean Class Size	35.8 (0.42)	41.0 (0.15)	39.0 (0.41)	35.7 (0.97)	39.6 (0.17)
Pct. Teachers with	82.3	79.4	81.7	84.8	81.3
University Degree	(0.67)	(0.74)	(0.16)	(0.66)	(0.63)
Mean Distance (Km.) to	32.9	32.8	31.4	32.4	17.4
Closest Fed. Upper Secondary School	(0.99)	(0.97)	(0.81)	(0.91)	(0.06)

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<sup>1</sup> P-value for test C=T1=T2=T3 in parentheses.
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 <sup>4</sup> P-value for test C=T3 in parentheses.
 <sup>5</sup> P-value for test C=Non-ALI schools in parentheses.

Table 3						
Ninth Grade ENLACE: Treatment and Control Schools at Baseline						
Variables	$C^1$	$T1^2$	$T2^3$	T3 <sup>4</sup>		
9 <sup>th</sup> Grade ENLACE Mean Test Score in Mathematics – Fall term enrollees <sup>5</sup>						
10 <sup>th</sup> grade class	515.9	519.6	512.6	522.6		
	(0.86)	(0.81)	(0.68)	(057)		
11 <sup>th</sup> grade class	516.0	516.6	517.4	524.7		
	(0.91)	(0.96)	(0.86)	(0.47)		
Pct. with ENLACE Score						
10 <sup>th</sup> grade class	90.6	88.7	88.8	86.8		
-	(0.30)	(0.23)	(0.44)	(0.08)		
11 <sup>th</sup> grade class	78.3	74.0	75.2	75.3		
-	(0.62)	(0.25)	(0.37)	(0.39)		

1. P-value for test C=T1=T2=T3 in parentheses; corrected for school-level clustering.

2. P-value for test C=T1 in parentheses. ; corrected for school-level clustering.

3. P-value for test C=T2 in parentheses. ; corrected for school-level clustering.

4. P-value for test C=T3 in parentheses. ; corrected for school-level clustering.

5. National mean is 500 and standard deviation 100.

# ENLACE scores are reported both standardized (mean=500, sd=100) and in four categories.

Spring 2008 and 2007 9 <sup>th</sup> Grade Mathematics ENLACE Scores:						
Categorical (percent) and Standardized Score						
	2008 9 <sup>th</sup> C	Brade ENLACE	2007 9 <sup>th</sup> Grade ENLACE			
	National	Controls (current 10 <sup>th</sup> grade students)	National	Controls (current 11 <sup>th</sup> grade students)		
Pre-Basic	55.1	52.6	57.1	52.3		
Basic	35.7	38.2	37.3	42.7		
Proficient	8.3	8.6	5.1	4.6		
Advanced	0.9	0.6	0.5	0.4		
Standardized Score-Mean	500	525	500	521		

National figures include students who never attended high school.

The tests are based on the standardized curriculum for each grade and were produced especially for this project by a Mexican educational testing service (CENEVAL).

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Grade 10: Algebra, Geometry and Trigonometry (class hours - 4hrs/wk) – 2.5 hour ALI examination

Grade 11: Analytical Geometry, Calculus (class hours - 4hrs/wk) – 2.5 hour ALI examination

The tests are based on the standardized curriculum for each grade and were produced especially for this project by a Mexican educational testing service (CENEVAL).

Grade 10: Algebra, Geometry and Trigonometry (class hours - 4hrs/wk) – 2.5 hour ALI examination

Grade 11: Analytical Geometry, Calculus (class hours - 4hrs/wk) – 2.5 hour ALI examination

Grade 12: Probability and Statistics, Applied Statistics (class hours - 5hrs/wk) – 2.5 hour examination on 12<sup>th</sup> grade material, 1.25 hours each on 10<sup>th</sup> and 11<sup>th</sup> grade material.

# Incentive Schedules : Teachers (T2, T3)

Table 4						
Schedule of Incentive Payments (Pesos) for Student Achievement						
	End of Grade					
	Pre-Basic Basic Proficient Adva					
Start of Grade						
10 <sup>th</sup> Grade Pre-Basic Basic Proficient Advanced						
11 <sup>th</sup> Grade Pre-Basic Basic Proficient Advanced						
12 <sup>th</sup> Grade Pre-Basic Basic Proficient Advanced						

Incentive schedules are based on the categorical scores on an initial test (grades 10 and 11) and on the end-ofyear ALI test (grades 10,11,12).

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The initial test score for the tenth grade is the national 9<sup>th</sup> year mathematics ENLACE (curriculum-based test).

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The initial test score for the tenth grade is the national 9<sup>th</sup> year mathematics ENLACE (curriculum-based test).

The initial test score for the eleventh grade is the 10<sup>th</sup> grade ALI curriculum test (except in first year – 9<sup>th</sup> grade ENLACE).

The 10<sup>th</sup> grade test score cutoffs mimic the control group's distribution of categorical scores on the 9<sup>th</sup> grade mathematics ENLACE.

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The 11<sup>th</sup> grade test score cutoffs mimic the control group's distribution on the 9<sup>th</sup> grade ENLACE in year 1 and on the 10<sup>th</sup> grade ALI test in years 2 and 3.

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The 11<sup>th</sup> grade test score cutoffs mimic the control group's distribution on the 9<sup>th</sup> grade ENLACE in year 1 and on the 10<sup>th</sup> grade ALI test in years 2 and 3.

The 12<sup>th</sup> grade test score cutoffs mimic the control group's distribution on the 12<sup>th</sup> grade mathematics ENLACE.

Mapping Between Raw and Standardized Scores: SAT and ALI (Year 2) Tests					_
Standardized					
Score	SAT (Math)	ALI-10	ALI-11	ALI-11	
>=800	100	83	72	81	
720	93	68	57	67	Advanced Proficient
660	83	60	52	60	1 Tonoiont
620	74	56	47	55	Proficient
580	65	51	43	50	Basic
535	56	45	38	45	
495	46	39	34	41	
455	37	34	30	36	Basic Pre-Basic
415	28	30	27	32	
370	19	24	21	26	
310	9	16	15	19	
240	0	10	8	12	
<=200	-5	0	0	0	Pre-Basic
Number of Questions	54	74	60	63	
Mean Score <sup>1</sup>	47.3	40.2	34.5	41.1	

1. Mean raw scores are for the control group students.
| Table 4<br>Schedule of Incentive Payments (Pesos) for Student Achievement |              |        |            |          |
|---|--------------|--------|------------|----------|
|   | End of Grade |        |            |          |
|   | Pre-Basic    | Basic  | Proficient | Advanced |
| Start of Grade  |              |        |            |          |
| 10 <sup>th</sup> Grade<br>Pre-Basic                                       | \$0          | \$4000 | \$9000     | \$15000  |

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	-	End of	Grade		
	Pre-Basic Basic Proficient Advanced				
Start of Grade					
10 <sup>th</sup> Grade Pre-Basic Basic	\$0 \$0	\$4000 \$2500	\$9000 \$7500	\$15000 \$13500	

T 11

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	-	End of	Grade	
	Pre-Basic	Basic	Proficient	Advanced
Start of Grade				
10 <sup>th</sup> Grade				
Pre-Basic	\$0	\$4000	\$9000	\$15000
Basic	\$0	\$2500	\$7500	\$13500
Proficient	\$0	\$0	\$6000	\$12000

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Advanced	\$0	\$0	\$4500	\$10500	
11 <sup>th</sup> Grade					
Pre-Basic	\$0	\$4000	\$9000	\$15000	
Basic	\$0	\$0	\$7500	\$13500	
Proficient	\$0	\$0	\$6000	\$12000	
Advanced	\$0	\$0	\$4500	\$10500	
12 <sup>th</sup> Grade					
Pre-Basic	\$0	\$0	\$5000	\$10000	
Basic	\$0	\$0	\$5000	\$10000	
Proficient	\$0	\$0	\$5000	\$10000	
Advanced	\$0	\$0	\$5000	\$10000	

# Incentive Schedules : Teachers (T2, T3)

Table 5				
Schedule of I	Incentive Payments	Per-Student for	Mathematics Tea	achers
	End of Grade			
	Pre-Basic	Basic	Proficient	Advanced
Start of Grade				
10 <sup>th</sup> Grade				
Pre-Basic	0	\$200	\$450	\$750

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	-	End of	Grade	
	Pre-Basic	Basic	Proficient	Advanced
Start of Grade				
10 <sup>th</sup> Grade				
Pre-Basic	0	\$200	\$450	\$750
Basic	-\$125	\$125	\$375	\$675
Proficient	-\$125	-\$125	\$300	\$600
Advanced	-\$125	-\$125	\$225	\$525

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Pre-Basic	0	\$200	\$450	\$750	
Basic	-\$125	0	\$375	\$675	
Proficient	-\$125	-\$125	\$300	\$600	
Advanced	-\$125	-\$125	\$225	\$525	
12 <sup>th</sup> Grade					
Pre-Basic	0	0	\$250	\$500	
Basic	0	0	\$250	\$500	
Proficient	0	0	\$250	\$500	
Advanced	0	0	\$250	\$500	

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The principal of the school receives a payment of 50 percent of the average (FTE) amount earned by the mathematics teachers.

## Attrition

- Attrition from the fall to spring terms and from year to year was not selective with respect to treatment status

There are existing incentive programs that pay students for attendance and the bonus from the ALI program is uncertain.

- Among students who enroll in both semesters, rates of ALI test-taking were highest in T1 and T3

For example, in year 2 among 11<sup>th</sup> grade students:

C: 87.9%, T2: 89.2%, T1: 92.7%, T3: 94.0%

One external monitor per classroom – one overall external supervisor in school.

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- Teachers not present during test administration.
- Test answer sheets and test booklets collected by monitors at the end of the exam and returned to testing agency for scoring.
- Despite these measures, we found evidence that led to a suspicion of student cheating.
  - In some treatment schools, students and teachers received unusually high levels of incentive payments.
  - Some answer sheets of students within the same classroom exhibited strings of matching correct and incorrect answers.

Analysis performed by George Wesolowsky (professor emeritus, McMaster University) – uses method described in his J. of Applied Statistics (2000) article.

Wesolowsky, G., Journal of Applied Statistics, 2000.

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1. Statistical model determining probability that student i answers multiple choice question j incorrectly

Incorporates a parametric function of the "difficulty" of the question and the "ability" of the student.

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2. Determine for every pair of students and for each question, the probability that the two students will have the same answer (assume, e.g., that all wrong answers are equally likely).

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3. The probability distribution of the number of matches is a compound binomial; approximated as normal.

4. Choose a critical value for the number of observed matches. Reject the null of no copying if the number of matches exceeds the critical value. A Bonferroni correction is used with a critical value such that the probability is one that at least one pair of students is falsely accused.

Percentage of Students with Non-Independent Test Scores by Year, Grade and Treatment							
	Grad	e 10	Grad	le 11	Grad	Grade 12	
	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage	
	Copiers	Cheaters	Copiers	Cheaters	Copiers	Cheaters	
Year 1		-	-	-	-	-	
С	3.7	6.4	4.5	7.8	5.7	9.3	
T1	5.1	9.1	10.9	14.9	5.2	8.4	
T2	3.4	5.8	3.9	6.5	3.7	6.5	
T3	3.7	6.7	10.1	14.9	2.7	4.7	
Year 2							
С	3.5	6.1	3.6	6.2	2.4	4.5	
T1	6.4	11.0	19.1	27.6	12.7	17.3	
T2	4.3	7.4	6.2	9.8	3.4	5.5	
T3	6.6	10.6	17.2	23.9	10.6	16.0	
Year 3							
С	3.1	5.7	4.6	7.8	2.5	4.7	
T1	8.1	13.2	19.8	28.2	17.5	24.7	
T2	4.2	7.3	4.1	7.1	4.0	6.8	
T3	10.3	16.2	23.8	31.3	15.4	21.3	

Table 6

Concentration of Copying Across Schools by Treatment in Grade 10				
		T1		Т3
	Cum. Fraction of Copiers	Cum. Fraction of Students	Cum. Fraction of Copiers	Cum. Fraction of Students
Top Three Schools				
Year 1	.506	.220	.519	.187
Year 2	.530	.250	.614	.174
Year 3	.468	.242	.578	.178

Given Cheating Status: Grade 10				
	Year 1	Year 2	Year 3	
С			•	
Non-Cheaters	-27.5	-28.0	-32.1	
Cheaters, Non-Copiers	-32.2	-34.1	-59.4	
Copiers	52. <b>1</b>	58.4	28.4	
T1				
Non-Cheaters	-13.4	-0.2	3.9	
Cheaters, Non-Copiers	-45.5	-7.7	-7.6	
Copiers	44.1	77.2	97.9	
T2				
Non-Cheaters	-23.6	-24.0	-19.8	
Cheaters, Non-Copiers	-39.9	-24.0	-40.8	
Copiers	42.5	43.8	54.2	
Т3				
Non-Cheaters	-2.1	18.2	10.7	
Cheaters, Non-Copiers	21.8	6.0	12.2	
Copiers	63.6	136.1	151.8	

## Difference Between the ALI Test Score and the Ninth Grade ENLACE Score

				Table 7						
Average Treatmen	t Effects (A	ATE) wi	th and wi	ithout Adju	stments i	for Copier	s: All Prog	πam Yea	ars <sup>a, b, c</sup>	
		Year On	e		Year Tw	0	Year Three			
Grade	AY	: 2008/2	009	AY	: 2009/2	010	AY	: 2010/2	011	
	T1	T2	T3	T1	T2	T3	T1	T2	T3	
With Copying Adjust	stment									
Tenth Grade										
ATE	16.9	1.27	31.4	29.1	0.11	46.6	32.3	13.5	63.4	
(s.e.)	(4.90)	(5.74)	(5.79)	(4.57)	(5.34)	(7.61)	(4.77)	(5.54)	(10.4)	
P-value: TJ = T3	.010	<.001	-	.040	<.001	-	.002	<.001	-	
Eleventh Grade										
ATE										
(s.e.)										
P-value: $TJ = T3$										
Twelfth Grade										
ATE										
(s.e.)										
P-value: TJ = T3										
No Copving Adjustr	nent									
Tenth Grade										
ATE	18.5	1.11	32.3	32.4	0.31	54.7	41.5	15.9	83.4	
(s.e.)	(5.02)	(5.35)	(6.18)	(5.24)	(5.74)	(11.1)	(6.25)	(6.16)	(16.9)	
P-value: TJ = T3	( ···· /	.025	<.001	-	.073	<.001	-	.014	<.001	
Eleventh Grade										
ATE										
(se)										
P-value: TI = T3										
Twelfth Grade										
ATE										
(s.e.)										
P-value: TJ = T3										

			Т	able 7						
Average Treatment	t Effects (A	TE) wit	h and wit	hout Adju	stments i	for Copier	rs: All Pro	gram Ye	ars <sup>a,b,c</sup>	
		Year On	e		Year Tw	0	Year Three			
Grade	AY	AY: 2008/2009			: 2009/2	010	AY: 2010/2011			
	T1	12	13	T1	12	13	T1	12	- 13	
With Copying Adju	stment									
Tenth Grade										
AIE										
(s.e.) P value: TI = T3										
1-value. 19 - 15										
Eleventh Grade										
ATE	13.6	-4.84	18.6	29.7	2.11	43.7	25.2	-2.00	42.1	
(s.e.)	(5.40)	(5.50)	(7.39)	(4.89)	(6.05)	(8.33)	(4.24)	(4.31)	(5.64	
P-value: TJ = T3	.545	.004	-	.098	<.001	-	.011	<.001	-	
Twelfth Grade										
ATE										
(s.e.)										
r-value. 13 – 13										
No Copying Adjust	ment									
Tenth Grade										
ATE										
(s.e.)										
P-value: TJ = T3										
Eleventh Grade	22.4	2.00	27.0	55.5	617	67.4	51.2	1.26	106	
AIE	(7.22)	-2.98	27.8	(7.51)	(6.01)	(12.7)	(0.05)	-1.50	(25.6	
P_value: TI = T3	639	006	(9.93)	382	< 001	(12.7)	037	< 001	(25.0	
1-value. 10 15				.502			.027			
Twelfth Grade										
ATE										
(s.e.)										
P-value: TJ = T3										

		Year On	e		Year Tw	0	Y	ear Thre	ee
Grade	AY	: 2008/2	009	AY	7: 2009/2	010	AY	: 2010/2	011
	T1	T2	T3	T1	T2	T3	T1	T2	T3
With Copying Adjust	ment								
Tenth Grade									
ATE									
(s.e.)									
P-value: TJ = T3									
Eleventh Grade									
ATE									
(s.e.)									
P-value: TJ = T3									
Twelfth Grade									
ATE	9.63	4.71	28.8	21.9	-4.46	34.8	22.7	3.99	56.7
(s.e.)	(6.85)	(6.58)	(6.36)	(5.04)	(6.10)	(6.46)	(7.49)	(7.54)	(15.1)
P-value: TJ = T3	.010	<.001	-	.078	<.001	-	.015	<.001	-
No Copying Adjustm	ent								
Tenth Grade									
ATE									
(s.e.)									
P-value: TJ = T3									
Eleventh Grade									
ATE									
(s.e.)									
(s.e.) P-value: TJ = T3									
(s.e.) P-value: TJ = T3 Twelfth Grade									
(s.e.) P-value: TJ = T3 Twelfth Grade ATF	9 73	4 73	20.3	36.0	-1 81	44.6	42.3	7 33	90.2
(s.e.) P-value: TJ = T3 Twelfth Grade ATE (s.e.)	9.73	4.73	29.3	36.0	-1.81	44.6 (7.99)	42.3	7.33	90.2 (21.3)

Average Treatment	t Effects (A	TE) wit	1 h and wit	aole / hout Adju	stments f	for Copier	s: All Pro	gram Ye	ars <sup>a,b,c</sup>		
		Year On	e		Year Tw	0	Year Three				
Grade	AY	: 2008/2	009	AY	7: 2009/2	010	AY	AY: 2010/20			
	T1	T2	T3	T1	T2	T3	T1	T2	T3		
With Copying Adjust	stment										
Tenth Grade											
ATE	16.9	1.27	31.4								
(s.e.)	(4.90)	(5.74)	(5.79)								
P-value: TJ = T3	.010	<.001	-								
Eleventh Grade											
ATE				29.7	2.11	43.7					
(s.e.)				(4.89)	(6.05)	(8.33)					
P-value: TJ = T3				.098	<.001	-					
Twelfth Grade											
ATE							22.7	3.99	56.7		
(s.e.)							(7.49)	(7.54)	(15.1)		
P-value: $TJ = T3$							.015	<.001	-		
No Copying Adjustr	nent										
Tenth Grade											
ATE	18.5	1.11	32.3								
(s.e.)	(5.02)	(5.35)	(6.18)								
P-value: $TJ = T3$	.025	<.001	-								
Eleventh Grade											
ATE				55.5	6.17	67.4					
(s.e.)				(7.51)	(6.91)	(12.7)					
P-value: TJ = T3				.382	<.001	-					
Twelfth Grade											
ATE							42.3	7.33	90.2		
(s.e.)							(8.15)	(7.98)	(21.3)		
P-value: TJ = T3							.022	<.001	-		

Table 7

	Table 8													
Average Treatment Effects by Gender and by 9th Grade ENLACE: 2008-09 Tenth Grade Cohort														
	Te	enth Gra	de	Ele	venth Gr	ade	Tw	Twelfth Grade						
		(Year I)			(Year 2)		(Year 3)							
	T1-C	T2-C	T3-C	T1-C	T2-C	T3-C	T1-C	T2-C	T3-C					
Adjusted Score Gender														
Female	18.7	1.51	35.8	33.8	4.71	51.0	28.8	6.72	63.9					
	(5.65)	(6.39)	(5.30)	(5.62)	(6.40)	(7.43)	(7.85)	(7.57)	(15.8)					
Male	15.0	1.32	33.0	25.3	-0.32	45.5	14.7	-1.10	63.7					
	(5.91)	(6.42)	(7.48)	(5.79)	(6.64)	(9.98)	(7.84)	(9.03)	(14.9)					
9 <sup>th</sup> Grade ENLACE														
Pre-Basic	15.0	1.95	26.8	24.4	2.11	33.4	23.6	4.75	50.7					
	(4.07)	(4.49)	(4.84)	(3.59)	(4.79)	(5.98)	(6.28)	(6.32)	(12.7)					
Basic	18.2	-1.70	30.8	35.3	-0.15	48.9	22.5	2.72	57.4					
	(5.92)	(7.43)	(7.71)	(5.95)	(7.32)	(9.54)	(8.87)	(8.76)	(16.6)					
Proficient or	28.0	1.19	45.3	47.3	-2.12	58.1	45.6	17.9	70.2					
Advanced	(12.5)	(16.1)	(17.5)	(13.5)	(16.1)	(19.8)	(16.1)	(17.7)	(23.7)					

		Student	and Teacl	her Effort M	feasures by t	for Controls	and Treatme	ent/Control I	Difference: 3	Tear 3		
		С			T1 - C			T2 - C			T3 - C	
Grade	10	11	12	10	11	12	10	11	12	10	11	12
Student:												
Avg, hrs/wk study math	4.68	4.45	4.53	.199 (.095)	.408	.385 (.124)	138	070 (.182)	097 (.165)	.397 (.112)	.301	.370
Avg, hrs/wk study non-math subjects	5.56	5.48	5.32	.109	.189	.250 (.156)	161 (.129)	134 (.168)	040	.152 (.122)	.074 (.134)	.168 (.127)
Frac. pay attention >75% of time	.473	.479	.481	.070 (.022)	.048 (.021)	.042 (.024)	.015 (.028)	.007 (.030)	006 (.026)	.101 (.028)	.070 (.023)	.050 (.032)
Frac. never or almost never text while doing homework	.423	.429	.415	.109 (.023)	.093 (.028)	.056 (.027)	.023 (026)	.004 (.028)	007 (.028)	.126 (.024)	.097 (.022)	.061 (.022)
Frac. never or almost never watch TV while doing homework	.493	.517	.498	.077 (.028)	.075 (.018)	.066 (.024)	021 (.025)	010 (.022)	010 (.020)	.088 (.026)	.093 (.022)	.060 (.027)
Frac. Gave Help to Classmates	.599	.608	.643	.055 (.020)	.058 (.022)	.026 (.023)	017 (.020)	014 (.019)	041 (.028)	.086 (.020)	.087 (.022)	.026 (.028)
Frac. Report Putting Much Effort	.466	.489	.486	.077 (.022)	.090 (.026)	.087 (.028)	039 (.021)	029 (.030)	017 (.025)	.114 (.022)	.093 (.021)	.092 (.037)

Table 9 Student and Teacher Effort Measures by for Controls and Treatment/Control Difference: Year 3

				TICC . 3.4		Table 9						
		STUGENTS	ind Teach	ег впоп м	easures by D	or Controls :	and Treatme	nt/Control I	лпетенсе: 1	earo		
		C			TI - C			T2 - C			T3 - C	
Grade	10	11	12	10	11	12	10	11	12	10	11	12
Teacher: Frac. prepared students for ALI test Frac. beload students	.167	.260	241	.202 (.103)	.181 (.121)	.211 (.107)	.182 (.091)	.155 (.106)	.111 (.114) 201	.412 (.106)	.256 (.110)	.176 (.098)
outside of class to prepare for ALI test	.241	_220	.204	.104)	(.126)	(.102)	(.103)	(.111)	(.122)	(.098)	(.092)	(.103)
a. Sta	ndard err	ors, in pare	entheses, c	orrected for (	clustering at s	chool level		•	•	•	•	•

A Caveat: Lack of Test-Taking Effort by Control Students

Assumption 1:

a. test-taking effort of T1 students no less than that of T3 students

b. T1 effect is zero in all years

A Caveat: Lack of Test-Taking Effort by Control Students

Assumption 1:

- a. test-taking effort of T1 students no less than that of T3 students
- b. T1 effect is zero in all years

Lower Bound Estimate of Treatment Effect in Year 3: T3: 31.1 standardized points for 10<sup>th</sup> grade 16.9 for 11<sup>th</sup> grade 34.0 for 12<sup>th</sup> grade

a. Adjusted for copying.

A Caveat: Lack of Test-Taking Effort by Control Students

Assumption 2:

- a. test-taking effort of C students same in all years.
- b. T1 effect is zero in year one only
A Caveat: Lack of Test-Taking Effort by Control Students

Assumption 2:

- a. test-taking effort of C students same in all years.
- b. T1 effect is *zero* in year one only

Lower Bound Estimate of Treatment Effect in Year 3<sup>a</sup>:

- T3: 46.5 standardized points for 10<sup>th</sup> grade
  28.5 for 11<sup>th</sup> grade
  47.1 for 12<sup>th</sup> grade
- T1: 15.4 standardized points for 10<sup>th</sup> grade
  11.6 for 11<sup>th</sup> grade
  13.1 for 12<sup>th</sup> grade

a. Uses treatment effects adjusted for copying.

## **Payment Outcomes**

	Treatment 3	Treatment 1	Treatment 2
Pct. of Students Receiving Payment		•	
Grade 10			
For Own Performance	64.6	58.8	
For Class Performance	100.0	-	
Grade 11			
For Own Performance	413	38.8	
For Class Performance	00.4	-	
Grade 12	22.1		
For Own Derformance	173	153	
For Own Performance	17.5	1.7.5	
Mean Student Dayment			
Gode 10			
For One Derformance	2 001	2,515	
For Own Performance	1,100	4,215	
For Class Performance	1,108		
Total	4,099	2,515	
Grade 11			
For Own Performance	2,679	2,541	
For Class Performance	861	-	
Total	3,540	2,541	
Grade 12	-	-	
For Own Performance	991	915	

Table 10 Pct. Receiving Payment and Incentive Payment Cost (Pesos) - Year Two

Table 10 Pct. Receiving Payment and Incentive Payment Cost (Pesos) – Year Two

	Treatment 3	Treatment 1	Treatment 2
Pct. of Teachers Receiving Payment For Own Performance For Class Performance	97.2 100.0		93.5
Mean Math Teacher Payment (FTE): For Own Performance For Other Teacher	15,330 3,779		6,332
Total Mean Non-Math (NM) Teacher and Assistant Director (AD) Payments	19,109		6,332
Payment per FTE	3,872		-
Mean Director Payments: Payment per Director	7,744		-
Incentive Payment Cost Per- Student	3,303	2,080	43
Amount controls would receive Pct. of total	1,643 49.7	1,163 55.9	44 100

## Conclusions

- Find large treatment effects for T1 and T3, which are treatments where incentives are also paid to students.
- Some adjustments were needed to account for greater cheating in the presence of monetary incentives
- Providing ALI incentives to students along increases test scores 0.2-0.3 std deviations.
- Providing incentives to students and teachers increases test scores by 0.3-0.6 std deviations
- Positive impacts across entire baseline test score distribution, similar impacts for males and females
- More evidence is needed on effectiveness of alternative incentive schedules.

	Co	ntrol Group			
	1	0 <sup>th</sup> Grade			
	ALI Categorical Score				
	Pre- Basic	Basic	Proficient	Advanced	
ENLACE Cat. Score					
Pre-Basic	74.9	24.0	1.1	0.0	
Desis	20.4	62.1	7.2	0.2	
Basic	50.4	02.1	7.5	0.2	
Proficient	11.4	43.1	41.7	3.7	
Advanced	0.0	16.2	54.1	29.7	
	1	1 <sup>th</sup> Grade			
				•	
10 <sup>th</sup> Grade ALI					
Categorical Test Score					
Pre-Basic	65.2	33.2	1.7	0.0	
D :	22.4	56.2	11.0	0.2	
Basic	32.4	50.3	11.0	0.3	
Proficient	15.9	43.2	38.4	2.5	
		~~~~			
Advanced	6.0	20.7.7	58.6	20.7	

Table 24
Transition Rates Between 9th Year Mathematics ENLACE and ALI Tests:-Year 2
0 1 10